

## SUCCESSFUL ACCOUNTS

Commercial Building Owners

Manufacturing Operations

Warehousing

Retail Operations

Equipment Rentals

Service Providers

Recycling Operations

Commercial Wrap-Ups

Roofers (Excess)

### RISKS NOT UNDERWRITTEN IN-HOUSE:

Occupied Residential Risks | Oil Drilling & Production  
Paper & Cardboard Recyclers | Heritage Buildings  
Greenhouses | Mining | Farms | Tobacco

## RISK APPETITE

- Revenues between \$25mn-\$500mn
  - Construction
  - Manufacturing
  - Commercial Realty
  - Hospitality
  - Plastics
  - Warehousing
  - Wholesale
  - Retail
  - Business Services
  - Food and Drink

## COVERAGE

- Primary and excess insurance focusing on complex placements
- Commercial opportunities that add value to Insureds, Brokers, and Carrier Partners
- Focusing on:
  - CGL
  - Umbrella
  - Excess Liability

## CAPACITY

- Domestic Carriers as well as options with Lloyds Open Market
- \$20MM in overall casualty capacity ventilated (\$5M Primary)
- Available in primary GL and Excess
- No limitation on US or Foreign sales

## PREMIUM

- Target Premium Range between \$25,000-\$500,000+
- Minimum premium \$10,000

## MEET YOUR EXPERT CASUALTY TEAM



**PHILLIP BEST**

*Managing Partner*



**MAGGIE BEATTIE**

*Casualty Lead*



SUPPORTING YOU CLOSE  
TO HOME... WHEREVER  
HOME MAY BE.



Headquartered in Toronto, Ontario.  
NovaRisk supports businesses across Canada  
in all provinces and territories.

**ABOUT NOVARISK** | NovaRisk is led by a team of experienced industry leaders focused on becoming the pre-eminent commercial underwriting specialist in property, casualty, and programs. NovaRisk provides select retail brokers with comprehensive solutions for complex, mid-market risks requiring underwriting and pricing expertise that is typically housed within top international insurance groups. We are responsive, collaborative and solution oriented. Excited to work with you and your clients to provide insurance solutions.

NovaRisk understands the complexity of  
the market and your client's needs.  
Let's connect and discuss.





## IN-HOUSE CLAIMS EXPERTISE

NovaRisk offers unparalleled in-house claims expertise that has been shaped by decades of experience combined with the adaptability offered by industry developments. Well-established relationships with supporting organizations have allowed us to capitalize on our unique position in the insurance market to provide top-line claims services to our clients each and every time.

Our claims specialists work closely with our innovative underwriting teams using an aligned and distinctive approach, tailored to the needs of the specialty markets and clients we represent.



### NEED TO REPORT A CLAIM?

-  Contact your broker
-  416.362.4936
-  [claims@novarisk.com](mailto:claims@novarisk.com)
-  [novarisk.com/request-a-claim](http://novarisk.com/request-a-claim)

### Why Choose NovaRisk?

**A.M. BEST RATED**

**UNDERWRITING  
EXPERTISE**

**DOMESTIC CAPACITY**

**SOLUTION FOCUSED**

**RESPONSIVE**

**COLLABORATIVE**

**ADVANCED RISK  
MANAGEMENT**

**CLAIMS EXPERTISE**

**INNOVATION IS OUR  
SPECIALTY**