

## SUCCESSFUL ACCOUNTS

Commercial Building Owners

Manufacturing Operations

Warehousing

Retail Operations

Equipment Rentals

Service Providers

Recycling Operations

Commercial Wrap-Ups

Roofers (Excess)

Entertainment Risks – Special Events and Promoters

Venues

### RISKS NOT UNDERWRITTEN IN-HOUSE:

Occupied Residential Risks | Oil Drilling & Production  
Paper & Cardboard Recyclers  
Heritage Buildings | Greenhouses  
Mining | Farms | Tobacco

## RISK APPETITE

- Revenues \$25M-\$500M+
  - Construction
  - Manufacturing
  - Commercial Realty
  - Hospitality
  - Plastics
  - Entertainment
    - ✦ Live – Events & Sports:
      - Touring Entertainers
      - Festivals
      - Concerts
      - Live Events
      - Sport Events/Teams/Associations
    - ✦ Contingency:
      - Event Cancellation
      - Non-Appearance
  - Warehousing
  - Wholesale
  - Retail
  - Business Services
  - Food and Drink

## COVERAGE

- Primary and excess insurance focusing on complex placements
- Commercial opportunities that add value to Insureds, Brokers, and Carrier Partners
- Focusing on:
  - CGL
  - Umbrella
  - Excess Liability

## CAPACITY

- Domestic Carriers, Lloyds Open Market Options and Lloyds DUA
- \$25MM in overall casualty capacity ventilated (\$10M max primary)
- CGL, Umbrella and Excess Policies
- No limitation on US or Foreign sales

## PREMIUM

- Target Premium Range \$25,000-\$500,000+
- Minimum premium \$10,000

## MEET YOUR EXPERT CASUALTY TEAM



**PHILLIP BEST**  
Managing Partner



**MAGGIE BEATTIE**  
Casualty Lead





SUPPORTING YOU CLOSE  
TO HOME...WHEREVER  
HOME MAY BE.



Headquartered in Toronto, Ontario,  
NovaRisk supports businesses across Canada  
in all provinces and territories.

**ABOUT NOVARISK** | NovaRisk is led by a team of experienced industry leaders focused on becoming the pre-eminent commercial underwriting specialists in property and casualty. NovaRisk provides select retail brokers with comprehensive solutions for complex, mid-market risks requiring underwriting and pricing expertise that is typically limited to top international insurance groups. We are responsive, collaborative and solution oriented, and we're excited to work with you and your clients to provide tailored insurance solutions.

**NovaRisk understands the complexity of  
the market and your client's needs.  
Let's connect.**

## IN-HOUSE CLAIMS EXPERTISE

NovaRisk offers unparalleled in-house claims expertise that has been shaped by decades of experience combined with the adaptability offered by industry developments. Well-established relationships with supporting organizations have allowed us to capitalize on our unique position in the insurance market to provide top-line claims services to our clients, each and every time.

Our claims specialists work closely with our innovative underwriting teams using an aligned and distinctive approach, tailored to the needs of the specialty markets and clients we represent.



### NEED TO REPORT A CLAIM?



Contact your broker



416.362.4936



claims@novarisk.com



novarisk.com/request-a-claim

### Why Choose NovaRisk?

**A.M. BEST RATED**

**UNDERWRITING  
EXPERTISE**

**DOMESTIC CAPACITY**

**SOLUTION FOCUSED**

**RESPONSIVE**

**COLLABORATIVE**

**ADVANCED RISK  
MANAGEMENT**

**CLAIMS EXPERTISE**

**INNOVATION IS OUR  
SPECIALTY**